



North Harbour Consulting

SURVIVING THE CUTS – SERVICES TO SUPPORT MODERNISATION, DIVERSIFICATION AND PARTNERSHIPS

North Harbour Consulting Limited is offering a range of services for community and voluntary sector organisations and their public sector partners designed to help them survive and be successful at a time of recession and government cuts. We adopt a collaborative approach, and are committed to our clients' success. Our services can be delivered in a number of different ways to suit our clients' needs and include the following elements:

- **Scoping the organisation** – where is it now, where has it come from, what is its future, how have the communities and people it serves been affected by recession and government cuts, how has the organisation been affected by recession and cuts, what types of impact are evident on demand for services, level of service, ability to deliver the service, staffing and volunteers, funding and finances, present and future viability.
- **Strategic planning** – this might include a review of:
 - Existing strategies and business plans – are they still relevant?
 - Mission and objectives.
 - Needs being addressed.
 - Services being delivered – are they still relevant / up to standard / viable?
 - The organisation's capacity to respond to change – governance / management / experience / resources.
 - Risks now and in the future.
 - Assessment and identification of options, with an option appraisal.
- **Types of strategy** -
 - Modernisation strategies – upgrading governance, management, service quality, efficiency.
 - Diversification and downsizing strategies.
 - Partnership strategies including a consortium approach to service delivery / shared back office services / merger.
- **Related activities** -
 - Development of a costed strategic and business plan.
 - Development of a change plan covering staffing, volunteers, funding.
 - Communication and consultation.
 - Equality and diversity.
 - Forming partnerships and consortia.
 - Due diligence and preparation for merger.
 - Training for board members, managers, staff and volunteers on strategic and business planning, managing change, and specific elements of the work programme.
- **FREE initial two hour consultation.**
- **Fees negotiable** - based on either an inclusive hourly or daily rate, or a fixed price for tasks or stages. (Fees are subject to VAT).

For more information see next page

North Harbour Consulting is an independent research and management consultancy that works with the community and voluntary sector, housing associations and their public sector partners on social research, strategic and business planning, organisational reviews and inter-agency partnerships. The company has extensive experience of helping a wide range of organisations and partnerships starting up, managing change and dealing with crises. We have been heavily involved in Capacitybuilders' Change Up and Real Help for Communities programmes, and have been commissioned by a number of boards/management committees, funders and regulators in England and Northern Ireland to assist organisations that have got into difficulties. We adopt a value-centred approach to our work; our directors are actively involved in community and voluntary sector governance and projects as volunteers.

North Harbour Consulting is accredited as a consultant by -

- NCVO (the National Council of Voluntary Organisations);
- NAVCA (the National Association for Voluntary and Community Action);
- NICVA (the Northern Ireland Council for Voluntary Action);
- Volunteering England - listed on the Volunteer Management Portal;
- Community Action Hampshire, appointed to advise organisations receiving funding under Capacitybuilders 'Real Help for Communities Modernisation Fund';
- IDeA (Local Government Improvement and Development) specialising in community engagement and empowerment;
- the TSA (Tenant Services Authority) specialising in governance and service user involvement for social landlords;

For more information go to our web site: www.northharbourconsulting.co.uk or contact John Palmer or Salma Ahmed:

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